

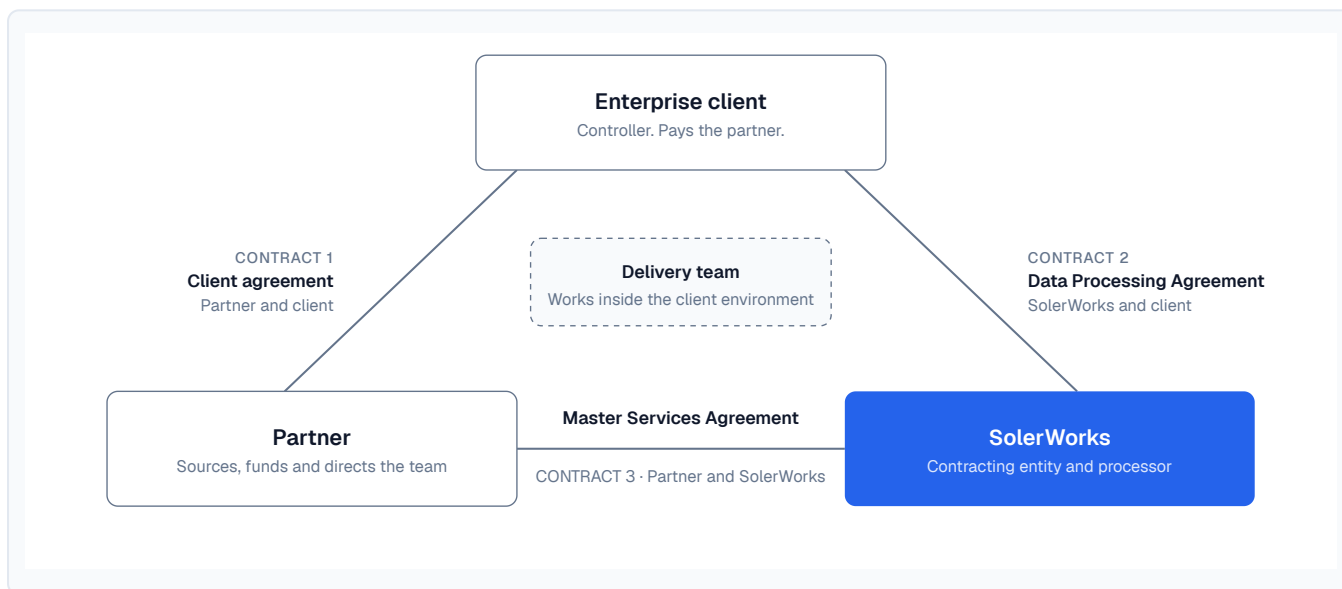
CROSS-BORDER COMPLIANCE GATEWAY

The entity that signs your European client's DPA

SolerWorks gives software consultancies and staff augmentation firms the in-country contracting entity and GDPR processor their European enterprise clients require. No foreign subsidiary. Your team, your client and your margin stay yours.

AGREEMENTS 3	CLIENT DATA HOSTED None	TEAM DIRECTION Partner, 100%	INCIDENT NOTICE Without delay
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HOW THE GATEWAY WORKS



THE BLOCKER

A European enterprise will not sign a data processing agreement with a US entity for a delivery team based in Brazil. Its counsel wants an in-country processor on the paper. Incorporating abroad takes months and leaves a permanent tax footprint. SolerWorks is that entity, already operating.

WHAT YOU KEEP

- The client relationship and 100% of client billing
- Technical direction, sprint planning and deliverables
- Sourcing, selecting and funding your engineers

WHO DOES WHAT

AREA	PARTNER	SOLERWORKS	ENTERPRISE CLIENT
Commercial contract	Signs the client agreement and invoices the client	Not a party	Pays the partner directly
Data protection	Outside the processing chain	Signs the DPA as processor. Sub-processors: none. Personnel act under its Article 29 authority inside client tenancies	Controller. Sets purpose and instructions
Delivery team	Sources, selects, directs and funds every engineer	Contracts each engineer in Brazil and onboards them to the security undertaking	Provisions VDI, VPN or managed cloud access
Money	Remits contractor compensation directly	Invoices a monthly service fee	No payment to SolerWorks

SERVICE FEE

5%–8%

Of net client revenue, tiered by active pod seat count

ONE-TIME SETUP

\$2,500

Per client track. DPA alignment, B2B framework execution and vendor security pack

TO SIGNATURE

5 days

Business days from completed intake dossier to countersigned DPA

FIRST QUESTIONS ANSWERED

Do you recruit, screen or direct the technical team?

No. SolerWorks is strictly a regulatory and contracting gateway. You source, select and lead your engineering pod. SolerWorks contracts each engineer in Brazil and handles the local compliance. Technical direction, sprint planning and deliverables remain 100% under your control.

Who signs the DPA and assumes processor liability?

SolerWorks signs the bilateral Data Processing Agreement directly with the European enterprise as controller under GDPR Article 28, backed by back-to-back risk allocation in the partner MSA.

Where does enterprise client data reside?

Exclusively within the client's corporate environment. Work occurs via enterprise-provisioned VDI, VPN or managed cloud accounts. SolerWorks systems, servers and personnel endpoints store zero client personal data.

How do payments and remittances flow?

The enterprise pays your agency directly under your commercial contract. You remit contractor compensation directly to personnel under formal payment instructions, and SolerWorks invoices a standalone monthly gateway fee.

Book a scoping call

Thirty minutes on your client's DPA requirements and pod size.

contact@solerworks.com